.4012:9/18/81

EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Trade Services Division, FAS, (202) 447-7103.

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2203-2205 Canned juices, fruits, pie fillings, corn (Malaysia). (A) Orange, grapefruit and tomato juice, 46 oz and 19 oz pack; (B) fruits, canned, 851 gram pack; (C) pie fillings, 21 oz pack; (D) whole kernel corn, 16 oz can. Top quality, prompt delivery. Quote CIF Penang. Bank ref: Chartered Bank, Beach Street, Penang, Malaysia. Contact: T.M.A. Abdul Jabbar, Barkath Stores (Penang) Snd Bhd, 1 Union Street, Penang, Malaysia. Telex: MA 40028. Cable: "BARKATSTOR" PENANG. Phone: (04) 26252.

2206 Walnuts (Austria). Walnuts (shelled), initial order 1 container of 1000 cases (maybe every 2 months 1 container). Halves and smaller pieces, clear polythene or plastic bags of 150 g. cartons of 30 bags 150 g. Delivery latest end of October 81. Quote CIF Vienna and/or Europort. Contact: Alex Massey, International Representative, Siberg 9, A-1190, Vienna, Austria. Telex: 76193 HISPA AVIENNA. Phone: 9222 317265.

2207 Poultry and meats (Hong Kong). Interested in about 10-20 tons each month of pork, beef, chicken legs, rabbit meat, ham, pork chops, duck web drumstick, steak, chicken wings, sausage, shrimp, etc. First and second grade. Uniform packaging. Delivery October-November 1981. Quote CIF Hong Kong and C and F Hong Kong. Bank ref: Overseas Trust Bank Ltd., Hong Kong Head Office. Contact: Jackey Chui, IU Kee Hong (I and E) Co., Rm 1803-5 Seaview Commercial Bldg., 21-24 Connaught Rd., West., Hong Kong. Telex: 61843 LUHAN HX. Phone: 5-495-811.

2209 Ducks (Trinidad). Ducklings (to raise commercially for resale), 50,000, two shipments of 25,000 each. First order within 6 weeks of receipt of relevant information. Suppliers on the U.S. East Coast are preferred. Quote CIF prices. Bank ref: Bank of Commerce and Agricultural Development Bank. Contact: Kenneth Roopchansingh, 26 Valsayn Avenue, Valsayn Park, Trinidad, W.I. Phone: 662-7128.

2210-2211 White beans, lentils (Spain). Wants 3,000 mt of white dried beans and 16,000 mt of lentils. Type/variety: various (to be specified at the time of providing quotations). Packaging in bulk. Quote FOB and CIF. Bank ref: Banesto. Contact: Mr. Benzaquin, Balita, Ltd, Edificio Marina Aitana, 1-A -Carretera A Pego - Beindorm - Alicante, Spain. Telex: 66791 JPER. Phone: (965) 856701.

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2212-2213 Dairy cows (Saudi Arabia). National Agricultural Development Company (NADEC) plans to expand its dairy herd by 160 cows during the next several months. U.S. firms capable of supplying Friesian or Jersey cows from a good blood line with proven high milk production ability should send full information to: Medhat S. Manfouz, National Agricultural Development Co., P.O. Box 2557, Riyadh, Saudi Arabia. Telex: 200151 HAAPCO SJ. Capitalization is said to be 400 million Saudi Riyals, 20% government and 80% private. Company's chairman is Minister of Agriculture Al-Sheikh.

2214 Feed supplements (Colombia). Vitamin-mineral premixes for poultry/swine, 250/500 tons per month, commercial grade, 50 kilo bags or available sizes. Delivery within 4 months. Quote FOB U.S. Port. Bank ref: Banco Ganadro, of. Principal En Cali. Contact: Julian Buitrago, Granja La Colina, Calle 10 No. 53-59, Cali, Valle, Colombia. Phone: 81-18-05, 80-24-04, Cali, Valle.

2215 Dehydrated onions (Netherlands). 200-400 tons, in bags/cartons, in slices, kibbled, chopped, minced, granules and powder. Quote CIF Rotterdam. Bank ref: Amro Bank-Schoonhoven. Contact: Van Der Roer, Dika Fabrieken B.V., P.O. Box 5, 2870 AA Schoonhoven, Netherlands. Telex: 20941. Phone: (0) 1823-2665 or 2565.

2216 Bird feed, green and yellow dried peas, lentils (Colombia). Wishes to buy 60 mt bird feed, 100 mt lentils, 200 mt yellow peas, and 300 mt green peas. U.S. No. 1 quality. Jute sacks, export quality. Phytosanitary certificate required. Quote FOB - West Coast. Contact: Lorenzo Cuellar Vargas, Lorenzo Cuellar & Cia., Calle 18 No. 6-56, Of. 10-02. Apartado 4700 Bogota, D.E., Colombia. Cable: AICEX. Phone: 284-66-85.

2217 Rice (Australia). Request offers C&F West Mediterranean port for 10,000 mt 20 pct broken 3rd category type No. 5 long grain and 10,000 mt fine, max. 4 pct broken same type as above. Offer must include simultaneously both qualities. Contact: Evan Goumas, E.G. Goumas Enterprises, Melbourne, Australia by telex 31501.

2218 Poultry feed (Cameroon). Has urgent need for feed for day-old chicks, day-old to 6 weeks chicks (broilers), 6 weeks to 10 months, 1 day to 30 month, 3 months to 6 months layers, and feed for 6 months to 1 year (layers). Also needs feed supplements. Requires quotations and price list by telex all in French CIF Douala port, container-sized lots, in 50 lb bags if possible. Bank ref: B.I.C.I.C., B.P. 4070, Douela & S.C.B., P.P. 4013, Douala. Contact: Mr. Guyader, Ste. Africaine De Fruits Et Legumes (UAFEL), B.P. 1184 Douala, Cameroon. Telex: 5432 KN.

2219-2224 Sorghum, oranges, lemons, chicken, eggs, fish (Australia). Wishes to buy sorghum, 25,000 mt, oranges, 5,000 mt, lemons, 500 mt, chicken, 12,000 mt, eggs, 100 million, and fish, 1,000 mt. Shipments in cartons, containerized, commencing January 1982. Destination - Middle East. Above totals delivered monthly. Quote C&F Gulf. Bank ref: National Bank, Erskine Street, Sydney Nsw, Australia, Anz Bank, Martin Place, Sydney, Nsw, Australia. Contact: S. Denton, Fam and Associates Pty Ltd., Third Floor, 52-58 Clarence Street, GPO Box 4188, Sydney Nsw Australia 2001. Telex: AA27702. Phone: (02) 2675066, (02) 2675133.

2225 Oatmeal (Japan). Wants to buy 250 mt. Specific information to include complete analysis table. No additives can be contained in products. Appropriate packaging for export by surface shipment. Immediate delivery. Quote CIF. Bank ref: Jyuroku Bank, Nagoya Ekimae Branch, Nagoya, Aichi Pref. Contact: Ms. Naomi Matsunami, Development & Research Office, Takeda Seika K.K., 3-21-7, Meieki, Nakamura-Ku, Nagoya-Shi, Japan. Phone: (052) 562-1131.

2226 Jam (Japan). Jam made from cloudberries, mayberries, golden evergreen raspberries and/or loganberries, 30 mt per year. Products with low sugar content preferred. Samples and specific information required. Appropriate packaging for export by surface shipment for institutional use. Immediate delivery. Quote FOB and/or CIF. Bank ref: Hachijuni Bank Tokyo Branch. Contact: Ms. Yumiko Iriyama, Nichiboren Co., Ltd., c/o Nihon Shashin Kaikan Bldg., 1-7, Yotsuya, Shinjuku-Ku, Tokyo, Japan. Telex: 232-4045 NBR-J. Cable: CENTRCOOP, TOKYO. Phone: (03) 341-5181 or (03) 341-5187.

2227 Grocery line (Japan). Interested in buying instant coffee, black tea and canned foods - salmon, tuna and/or crab (oil or water packed), pears and peaches, and vegetables (any kind). About US 200,000 dollars worth of products. Samples and specific information required. Appropriate packaging for retail purpose. Immediate delivery. Quote FOB. Bank ref: Gunma Bank, Ikebukuro Branch, Tokyo. Contact: William Stonehill, President, Ishioka Shokai Ltd., c/o 102 of Residence Kishino, 4-456, Ikebukuro, Toshima-Ku, Tokyo, Japan. Phone: (03) 987-4430.

2228-2229 Pulses, lentils (Pakistan). Exclusive U.S. representative for Pakistan firm wants (A) yellow dried split peas, 100 mt, packed in 50 kg/100 pound bags suitable for export; and (B) lentils, 100 mt packed in 100 pound/50 kg bags. Quote C&F Karachi Pakistan. Delivery as soon as possible. Payment by letter of credit. Bank ref: Philadelphia National Bank. Contact: Kadir Shalid, Shilad Overseas Enterprises, 1422 Chestnut St., Suite 305, Philadelphia, Pa, 19102. Cable: SHILAD. Phone: (215) 665-8449.

2231-2232 Vegetable, flower and lawn seed, bulbs (Germany). Interested in vegetable, flower, lawnseed and bulbs. Medium-sized distributor, importer and exporter of agricultural products, wishes to expand. Wants suppliers to quote prices CIF Hamburg or Rotterdam. Payment terms: upon agreement. Bank ref: Deutshe Bank Ag, D-6900 Heidelberg. Contact: Julius Wagner Gmbh, Samenzuchi-Samengrosshandlung, Eppelheimer Str. 20, POB 105880, D-6900 Heidelberg 1, Germany. Cable: SAATGUT, HEIDELBERG. Telex: 461762. Phone: 0011-49-6221-14.

2233 Rice (England). Wants American long grain rice, 100 tons per month for 6 months, 4% broken, 50 kilo jute bags. Quotations: C&F Monrovia - price per ton. Delivery date ASAP. Bank ref: Midland Bank Ltd. Contact: Richard MacGregor, Tynemount Ltd., 65 Victoria Road, Aldershot, Hants, England. Phone: 0252 317446. Telex: 858923 G.

2234-2235 Chicken, pulses, feather and down (England). A) Frozen chicken, 5000 ton/month, Grade A, packaging, 10/12 per case, giblets packed in, head and feet removed, wt of 800 to 1500 grams each, Muslim killed. B) Kidney and other dried beans, container loads, 50 kilo bags, provide data on color, size, quality, and mixture, and C) feather and down from ducks, geese, and chickens, container loads, quality assorted, plastic or jute bags, health

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certifying to UK and German standards. Quote FOB and/or CIF. Delivery dates as per contract. Bank ref: National Westminister. Contact: N.I. Siddiqui, Siddiqui Export/Import Limited, Second Floor; 108 Portland Street, Manchester, England. Phone: 061 236 3422. Telex: 665524 SIDDIFQ G.

2236-2237 Canned meats, fruits, and fruit drinks (Singapore). Mixed container load - 20 footer of canned meats, fruits and fruit drinks. Canned meat must be accompanied by USDA export health certificate. Prompt delivery. Quote C&F Singapore. Bank ref: The Indian Bank, Robinson Road, Singapore 1. Contact: P.P. Mathews, P.P. Mathews (S) Pte Ltd., 3-46, 3rd floor, Peninsula Hotel, Coleman Street, Singapore 0617. Telex: RS 21562 MAINTEX. Phone: 3366104.

2238 Sudan and Guinea grass, alfalfa and timothy hay, beet pulp (Japan). (1) Guinea grass 3,000 mt (2) sudan grass 5,000 mt (3) alfalfa 15,000 mt (4) beet pulp 500 mt (5) timothy 500 mt. Specific information required. Appropriate packaging for export by surface shipment. Immediate delivery. Quote FOB and/or C&F. Bank ref: Sansw Bank Tennoji Branch, Osaka. Contact: Bertil I. Petersson, Nihon Norin Kogyo, Kyoto Branch, No. 2, Yamanomoto-Cho, Kitashirakawa, Sakyo-Ku, Kyoto, Japan. Phone: (075) 781-5697.

2239 Broilers (Sudan). Firm wishes to import 1.2 million broilers a year, to be shipped in 12 consignments of 100,000 each. Weights should be between 900 to 1,100 grams per chicken. Broilers should be slaughtered according to Islamic regulations. Price quotes C&F Port Sudan requested. Firm has access to hard currency. Contact: Dr. Hassan Mohammed Ismail, General Manager, Sudanese Kuwaiti Poultry Co., P.O. Box 1913, Khartoum, Sudan. Cable: BROILER. Telex: 237 BROILER. Phone: 72944/72927.

Foreign Trade Developments

Sunbelt Agricultural Exposition. Exhibitors from a number of foreign countries are expected at the 3rd Annual Sunbelt Agricultural Exposition, October 13-15, at Spence Field near Moultrie, Georgia. The Expo will feature an 80 acre exhibit area of the latest agricultural equipment adjacent to 600 acres of crops for harvesting and tillage demonstrations. There were 565 exhibitors last year and 515,000 people have attended the Expo in its first three years. There is no admission fee. For additional information contact Sunbelt Expo, P.O. Box 1209, Tifton, Ga. 31793. Phone: 386-3459.